

## Revenue Cycle Management for Emergency Medical Services

Revascent<sup>™</sup> brings 30+ years of EMS billing expertise and leading-edge technology to improve claims submissions, speed cash flow, and increase profitability.



#### **Immediate Results**

See instant improvement in clean claims, reduced denials and faster reimbursement.



# Descriptive, Predictive, Prescriptive Analytics

Drive actionable insights with 360-view of trends and forecast.





#### **Extension of Your Team**

Rely on Revascent to handle all your claims management, payer follow-up and patient engagement processes to ensure accurate billing and payment.

### **Revascent EMS Revenue Cycle Services**



#### **Current State Assessment**

Review current billing denials, rejections and write-offs to identify immediate areas for improvement and EMS staff training



#### Credentialing

To become the billing service of record with your payers



#### **Data Transfer**

Secure transfer of medical record/billing information (digitally or paper-based if needed) to speed claims processing and payment



#### **Claim Review & Submission**

Compilation, coding and data review to ensure completeness and accuracy of claim before submission



#### **Secondary & Tertiary Claims**

Claims processing includes submission for secondary and tertiary insurance, as applicable



#### Claims Follow-up, Denials & Appeals

Monitor and track outstanding claims to immediately resolve and reprocess denials



#### Payment Follow-up & Processing

- Daily reimbursement management via electronic remittance (ERA), paper EoBs and patient statements
- Payment review, line item posting, fee schedule comparison and reconciliation



#### **Patient Billing**

- Empathetic, courteous patient engagement for self-pay and balance after insurance
- Convenient digital bill pay and dedicated, toll-free customer service



#### **Checks & Balances**

Reconciliation of all charges, billing and payment to ensure your books are balanced and that you receive maximum reimbursement as quickly as possible



#### Reporting

Analytics-driven monitoring of key metrics, claims reimbursement and revenue trends synthesized into actionable insights



#### ePCR Agnostic

Veteran team of EMS billing experts with experience using multiple ePCRs including emsCharts, ESO, Zoll, etc.

#### **BILLABLE RUN TYPES**

- Ambulance/transport claims: BLS emergency/ non-emergency (Medicare, Medicaid, commercial, self-pay)
- · Motor vehicle accidents
- · Workers' compensation
- Advanced life support, including insurance contract review and consulting

#### **CONSULTING SERVICES**

- Billing and process review detailed analysis to ID deficiencies and recommended changes
- EMT staff training in-field best practice billing documentation
- HIPAA (and other coding/ regulatory) as requested
- Assess write-off adjustments for revenue improvement opportunities pre-bad debt

#### PATIENT ENGAGEMENT

- Outreach for insurance verification
- Statementing digital and USPS
- Payment methods and options online and USPS, via credit/debit card, ACH, phone or by check to a secure lockbox
- Courteous and empathetic interaction

### **Proven Performance**

27-36
AR DAYS
compared with industry

standard 45+ days

SERVICE ACTIVATION 30 days or less

CLAIMS SUBMISSION within 24 hours of receipt of

billing information

95% FIRST PASS CLAIMS RATE

66

"The best thing about working with (Revascent) is that they make my job so much easier. They make the collections. I sign a voucher once a month. They send the reports. It's that simple."

- EMS/Fire Chief, New Jersey

### Ready to get started?

Contact us today at solutions@revascent.com to learn more about our comprehensive suite of solutions.

**About Us:** Revascent has served emergency medical services organizations with skilled billing and claims management resources for more than 30 years. Combined with 40 years' experience for practice management and other ambulatory care providers in the United States and Canada, Revascent provides the right operations expertise, staff and technology to speed your organization's cash flow and optimize efficiency. **Revascent.com** 

